

A photograph of a hospital room with medical equipment, including a patient bed, a computer monitor, and a control panel, overlaid with a large teal circular graphic.

Certified Remanufactured
Equipment
security like new

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Be sure

A good second-user machine can solve your manufacturing challenges at lower than new cost. And compared to new equipment that may have a comparable price tag, the second-user option will likely offer higher performance and capability for your money.

But how can you be sure it will deliver value on your shop floor? Will it do everything you expect of it? Will it be reliable? What about replacement parts availability? And support is crucial to achieving the best possible return: training, maintenance, process knowledge.

The Universal Certified mark is about more than remanufactured equipment: it is a complete productivity solution at less-than-new cost.

There is only one way to secure everything you need. Choose Universal Certified remanufactured equipment.

Universal Attention to Detail

The Universal Instruments Remanufactured Machines Division (RMD) exists to deliver the Universal customer experience to the second-user market: from the quality of the machine to the quality of the support you receive as a Universal customer.

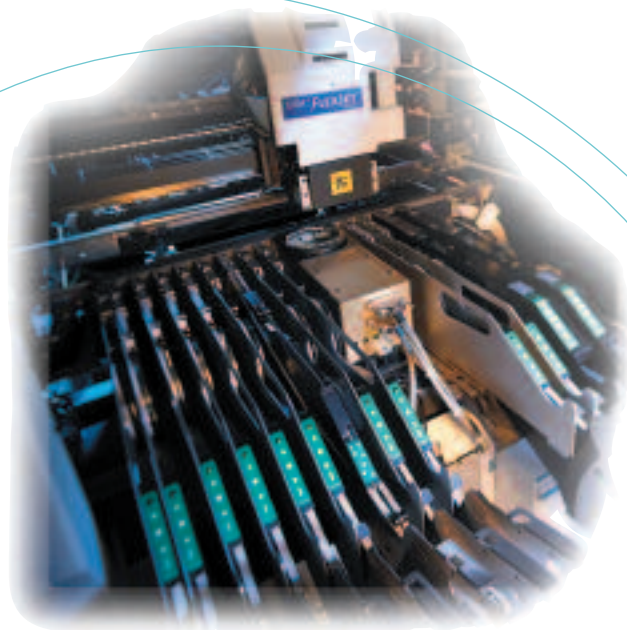
Our comprehensive remanufacturing program ensures optimal equipment performance and longevity, with full documentation and quality assurance data provided.

We offer machines that are fully supported, including comprehensive spares back-up, and access to the official manufacturer software and hardware upgrades.



Not simply Refurbished: comprehensively Remanufactured

Only machines that have passed through the extensive remanufacturing and rigorous quality assurance processes at Universal's 35,000 sq.ft ISO9001 and QS9000/TE approved Remanufactured Machine Division facility qualify for Universal Certified remanufactured machine status. Here, we accurately renew the very fabric of the machine in a way only the original manufacturer can achieve:



RMD pre-delivery and on-site procedures match those for new Universal machines

Then there is the legendary Universal global support infrastructure. Who else will support you with process expertise and implementation support, 24-hour online ordering, spares and maintenance support on-site quickly – wherever in the world you are located?

And with Universal's acclaimed training schemes for operators and process engineers, you can be sure of getting the best possible performance throughout the entire lifetime of your Universal Certified remanufactured machine.

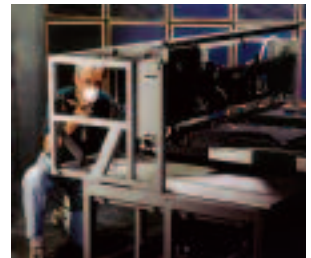
Buy, Sell, or Trade

Whether you are buying, selling, or trading up, Universal's RMD can help you make the best use of your budget and space.

Through our machine buy-back program, we acquire through-hole machines, surface mount machines, and peripheral equipment, whether single machines, fully integrated systems/lines, or entire plant liquidations. We offer competitive prices, direct purchase, trade-ins on remanufactured or new equipment, de-installation, and shipping.



Machines disassembled into frames and castings; virtually every wearable part replaced.



Frame, shell, and sub-assemblies reunited by craftsman machine builder. Full quality assurance process to ensure performance to original specifications.



Heads, cameras, clinches and other critical sub-assemblies inspected, and rebuilt by experts using new Universal parts. (Re-assembled and upgraded with original-manufacturer piece parts). Wearable parts replaced with new.



Frames and covers rigorously cleaned to remove dirt, grease, scrap component leads; then repainted to OEM standards.

The ownership experience – just like new

The ability to specify the configuration, capabilities – even the color – of your machine is just the beginning of the Universal RMD experience. It's just like buying a new machine.

We offer full installation and setup services, as well as the manufacturer's startup support package – exactly the same level of after sales care as enjoyed by the machine's first owner.

Each Universal Certified remanufactured machine arrives on your shop floor with full manufacturer's documentation, including manuals and quality assurance data.

Just like a new machine, you also get the security of a full one-year warranty covering non-wearable parts and labor.

Spares and upgrades advantage

We are uniquely able to apply official manufacturer upgrades during remanufacture; this is the perfect time to upgrade the machine to deliver the extra performance you need. We have each machine's original build record, as well as direct access to all compatible software and hardware upgrades. So you can be sure of the latest possible specification, for any machine you order.

All Universal Certified remanufactured machines are fully supported by comprehensive spares availability. Replacement parts support includes a full one year warranty; a 24-hour emergency support network; and global Internet access for parts ordering, pricing, and availability. Who else can match that level of security?



Global maintenance infrastructure

Let's be clear. Support is important. In fact, it defines the total cost of ownership more emphatically than the purchase price.

Your Universal Certified remanufactured machine automatically qualifies for registration under one of Universal's maintenance and support plans. Just choose the level of cover you need, and enjoy our acclaimed, extensive global support network, including local technical centers.



Training

Trained people generate higher machine uptime and productivity – that's a fact. As a Universal Certified remanufactured machine customer, you can enjoy the benefits of our state-of-the-art training facilities, staffed by expert trainers. Training centers are located throughout the world, reducing travel costs. We can also put together a customized training plan to meet your specific needs, and bring that package to one or more of your sites.

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